

LITANA

for your success

believe in your dreams

Nr. 142, 2018

In relation to customers we strive to ensure a professional, responsible and qualified attitude to satisfy the market requirements. The primary value of the Company is our customers' appreciation and full satisfaction, as far as our services are concerned.

Extract from the statement of Litana Group

2018

WORK RESULTS

MARCH / APRIL

 – A symbol of the winner of the month	Construction					Production		Shipbuilding			
	Russia	Belarus	Industrial projects	Europe	Latvia	Lithuania	Russia	Finland	France	Germany	Holland
Performed plan in volumes	–	102 % / 103 %	106 % / 110 %	132 % / 94 %	80 % / 88 %	62 % / 67 %	76 % / 89 %	110 % / 100 %	101 % / 91 %	123 % / 105 %	95 % / 105 %
Output	–	124 % / 129 %	96 % / 100 %	125 % / 99 %	98 % / 72 %	52 % / 86 %	82 % / 83 %	100 % / 102 %	96 % / 94 %	111 % / 97 %	100 % / 100 %
Results of the competition											

The winners of March are the builders from Europe while the winners of April are builders from industrial projects department. CONGRATULATIONS!

2018

PROJECT ASSESSMENT RESULTS

APRIL

Site name	Shopping center No: 180118 (Lithuania)	Factory development No: 171017 (Lithuania)	Industrial project No: 160825 (Lithuania)	Shopping center No: 171101 (Latvia)	Residential building No: 161026 (Latvia)	Factory development No: 170730 (Latvia)
Site evaluation average score	4.35	3.50	3.68	3.61	3.68	1.28
Site manager	A. Kiaulakis	K. Valma	E. Nekož	A. Dibirovs	S. Alekseevs	V. Liepinš
Site name	University building No: 170201 (Sweden)	Residential building No: 170822 (Sweden)	School No: 171212 (Sweden)	Industrial building No: 170204 (Sweden)	Restaurant No: 180223 (Belarus)	Factory No: 180208 (Belarus)
Site evaluation average score	4.73	4.53	4.72	3.91	5.00	4.61
Site manager	J. Beniušis	M. Šalčius	P. Kamaitis	D. Jakštas	A. Prokopenko	A. Pozdniakov

MAIN ACTIVITY

The scope of works planned for May for the whole "Litana" group amounts to 122695 hours. During this month it is planned to produce 538 tons of metal structures for facilities being under construction in Lithuania, Latvia, Sweden.

Russia. In Kaliningrad, the design works of the shopping and leisure center are continued.

Belarus. The preparatory works to factory reconstruction are started. The construction of the fast-food catering facility with drive-in premises is started.

Lithuania. The construction works of shopping center in Palanga town are continued; the design and construction works of the manufacturing workshop in Kazlų Rūda town are going on. The fabrication of metal structures for the electrostatic filter and gas flues for the oil refinery in Mažeikiai town is continued.

Latvia. In Riga, the construction works of the new trade center are continued. In Rezekne, the construction of manufacturing buildings is in progress.

Sweden. In Lund, the structural steel and reinforced concrete erection is continued. The construction works to build the school in Stockholm are started. The works on construction of the multiple-dwelling housing in Örebro city is going on. The works on structural steel erection for

electrostatic filter and gas flues are carried out at the thermofication station in Boden.

Finland. "Litana" continues the ship hull assembling works in Turku, the door and hatchway installation works at the nuclear power plant in Olkiluoto.

France. At the shipbuilding yards, ship hull assembling works, piping and painting works are carried out.

Holland. In Amsterdam, at "Damen" shipyard, the assembly and welding works to build the ship hulls are started.

Germany. The ship hull assembly and welding works to build the ship blocks are started.

MAY



"Symphony of the Seas" is a floating resort town, 72 meters in depth, 362 meters in length, 66 meters in width, with the deadweight of 230,000 tons. A vessel contains 2,775 cabins for 6,780 passengers, serviced by 2,175 members of the crew.

"Litana" was a main subcontractor of this major project; its employees manufactured and assembled 50% of ship hull structures, executed 30% of piping and 20% of painting works.

The construction of the biggest passenger cruise liner "Symphony of the Seas" has been completed. The ceremony of laying down this 18 decks monster was held in October 2015 at "STX France" dockyard in St-Nazaire, and on the 23rd of March 2018, a vessel was officially handed over to a customer – "Royal Caribbean" company.

A NEW IMAGE OF "LITANA"

News
#1

A logo is like a business card of the company, reflecting her values, impersonating the company's spirit, making her visible in the competitive environment. "Litana" group of companies is moving in line with time, and presents a newly designed logo.

According to **Giedrė Lisauskaitė**, director of "Brandworks" company, which designed a logo for "Litana", the company's brand mark should not only characterize it precisely, but also be original, functional and unique.

„A logo of "Litana" group of companies has been designed more than 2 decades ago, in the meantime the company's symbol should correspond to the main tendencies of the epoch. We stepped in to the 3rd millennium, so the nowadays' trend in the development of the business symbolics is the simplicity in everywhere, both in the selection of fonts and image's plastic", — says **G. Lisauskaitė**.

According to "Litana" group of companies' president **Igor Frizen**, simpler though it is, a new logo symbolizes lots of new concepts: "Not so detailed, so a logo is perceived more clearly. A roof was always a symbol of "Litana's" unity; despite of the separated affiliates, this is nevertheless a common home. A sign over the company's name in the new symbol is not only a roof, but also the wings, and the indicator of upward movement. "Litana" nowadays is a united, dynamic, result driven company, aspired to the new heights, to the success of both every employee and our clients, as individually, as in common", — president says.



Sweden

A NEW OFFICE BUILDING

JSC "Litana ir Ko" has successfully completed the negotiations with the Norwegian filial "HENT" in Sweden and conducted the agreement to build the office premises of 9,000 sq. meters in the heart of Malmö. The design works of the 1st stage are already going at full blast. "Litana" will perform the metal structures' and reinforced concrete elements' design, manufacture, supply and assembly works. The start of construction is expected in June. **Jokūbas Beniušis** is appointed as project manager.



◀ "Hent Sverige" representatives **Magnus Klarheden** and **Ola Pedersen** with "Litana ir Ko" representatives **Arnas Januška**, **Povilas Kamaitis**, **Ovidijus Simutis**.

Architectural visualization.

A NEW INDUSTRIAL PROJECT

At the end of last year, "Litana" conducted the agreement with the customer, "General Electric Power Sweden", to produce and assemble the piping system and metal structures for a new power station "Eon Bio" in Stockholm. In the scope of the project, it is planned to manufacture 440 tons of pipes, in the meantime the total amount of assembled metal structures will reach 600 tons. The fumes disposal and water cleaning systems, the filters and tanks are going to be mounted at the power station. The construction works will begin on the 1st of May, the completion of works is expected by end of February next year.

“LITANA” WAS CERTIFIED BY “DNV GL” COMPANY

“DNV GL” company, one of the biggest and authoritative certification companies in the world, highly rated the welding works carried out by “Litana” production department. The issued certificate proves the correspondence of the quality of manufactured pipes and structures to international standards.

Before the certification, a thorough audit of production premises in the city of Gargždai, led by the official representative of “DNV GL”, has been conducted. According to production director **Mantas Leknius**, the positive assessment of audit results was grounded on the consistent and task-oriented work of all production department, especially engineers-technologists **Andrey Fiodorov** and **Tatyana Barchenkova**.



NEW PROJECT IN KAZLŲ RŪDA

JSC “Litana ir Ko” has signed the general contractor agreement with JSC “IKEA Industry Lietuva”. Project includes the construction of manufacturing-storage facility with the total area of 28,000 square meters. The commissioning of this facility is scheduled for the February 2019. **Konstantinas Valma** is appointed as a project leader.



A CONFERENCE OF SALES DEPARTMENT EMPLOYEES IN RIGA

On the 12th–13th of April, the sales department employees shared the best practices, as well as mastered the nuances of negotiation process. Deputy managing director on construction matters **Salvijus Stankus** shared with colleagues his knowledge he obtained during BMI studies in Vilnius and delivered the negotiation skills training course, teaching the trainees how to analyze the personality types, their behavioral models and interrelation styles, as well as negotiation process techniques, their stages and potential practical application of acquired theoretical knowledge.

The next day was dedicated to discuss the completed construction projects, the ways of how to optimize the technical solutions and operating costs, as well as to find the potential possibilities. The projects of shopping mall “Leroy Merlin”, the “Karusel” furniture center in the Republic of Belarus, the supermarket “Via Jurmala Designer Outlet Village” in Latvia were reviewed. There was a very lively discussion, a lot of useful practical observations were expressed, what is important to take into consideration for future projects in order to achieve more qualitative results.

A conference ended with the visit to “Via Jurmala Designer Outlet Village” shopping and recreation center’s construction site in Latvia (total area – 25,000 sq. meters).



AN INTERNATIONAL EXHIBITION “RESTA 2018”

At the end of April, the employees from several departments of “Litana” participated in the international construction exhibition “Resta 2018” held in Vilnius, as well as attended the “Digital construction 2018” seminar. The novelties of construction market have been presented on the exhibition: materials, equipment, digital technologies, innovative decisions to reduce the negative impact on environment.

Deputy managing director on construction matters **Salvijus Stankus** is delivering the “Negotiation skills” training course to colleagues.

OLYMPICS 2018 IS COMING!



Attention, everybody!

The jubilee 10th Olympics 2018 is approaching! On the 18th of May, in Kaliningrad, the chess and volleyball competitions will be arranged. The teams from Lithuania, Latvia, Russia and the Republic of Belarus are going to lock horns.



Let us wish every success to all players!

The commitment to win, both in business and sports, is very own and understandable to "Litana": in April in Kaliningrad, the wrestling tournament among sports veterans in the memory of Vasily Batechko, a founder of this sports in Kaliningrad, took place. More than 100 famous sportsmen representing a number of European countries, participated in this event. "Litana" was acted as one of the main sponsors of this tournament.

DOING
GOOD
BLESSY

"Litana" in Lithuania



As from March 26, **Violeta Kripaitienė** started to work as design engineer.



As from March 12, **Eimantas Timofejevas** started to work as design engineer.



As from April 3, **Ernestas Petrauskas** started to work as design engineer.



As from April 3, **Reda Miltenienė** started to work as design department administrator.

"Litana" in Lithuania



As from April 3, **Tadas Jonikas** started to work as design engineer.



As from March 21, **Andrejs Roslovs** started to work as head of production site.



As from April 3, **Ramunė Pakalniškienė** started to work as HR executive for affiliate in Sweden.



As from February 5, **Valdas Čepas** started to work as foreman.

"Litana" in Russia



As from April 2, **Igor Logachev** started to work as principal design engineer.



As from February 16, **Inga Pavitola** started to work as supply chain executive in the planning and supply chain department.



As from January 30, **Maria Alekseyeva** started to work as assistant to manager HR.

"Litana" in Belarus



As from October 23, **Aleksandr Golubev** started to work as economist on contractual and pre-action matters.

Congratulation to those celebrating a jubilee!

Anniversaries celebrated in April:

60 years: **Stasys Butrimas**, ship metal hull assembler; **Piotr Micheyev**, assembler.
 55 years: **Vladimir Ivanov**, welder; **Aleksandr Litvinov**, assembler.
 50 years: **Rimas Bružas**, painter; **Igor Nosov**, ship metal hull assembler; **Roma Rimké**, painter; **Viktor Malinovskiy**, ship metal hull assembler.
 45 years: **Vadim Babeshko**, welder; **Viacheslav Zakutnyi**, ship metal hull assembler.
 40 years: **Oleksandr Darnachuk**, ship metal hull assembler; **Valeriy Ignatovich**, painter.
 35 years: **Anton Yurchenko**, foreman; **Gintas Rupšlaukis**, ship metal hull assembler.
 30 years: **Oleksandr Artsybashev**, welder; **Oleg Lagvinovič**, general labourer.
 25 years: **Devidas Aksomaitis**, design engineer; **Kirill Balabanov**, design engineer.

Anniversaries celebrated in May:

60 years: **Mykola Volkov**, ship metal hull assembler; **Dmitriy Fiodorov**, concrete worker.
 50 years: **Ihor Bondar**, welder.
 45 years: **Serhii Koshel**, ship metal hull assembler; **Ionel Talaba**, ship metal hull assembler.
 40 years: **Kristina Levickienė**, design department director; **Tomas Sadovnikas**, ship metal hull assembler; **Yuriy Kutsulima**, foreman.
 35 years: **Vitalijus Lupandinis**, head of technical supervision department; **Anastasiya Tsvetkova**, deputy director finance.
 30 years: **Oleksiy Dydalin**, ship metal hull assembler; **Aleksandr Manchuk**, projects manager.

