

In relation to customers we strive to ensure a professional, responsible and qualified attitude to satisfy the market requirements. The primary value of the Company is our customers' appreciation and full satisfaction, as far as our services are concerned.

Extract from the statement of Litana Group

2017

WORK RESULTS

SEPTEMBER

 – A symbol of the winner of the month	Construction				Production		Shipbuilding		
	Russia	Belarus	Industrial projects	Europe	Lithuania	Russia	Finland	France	Holland
Performed plan in volumes	69 %	99 %	59 %	102 %	80 %	74 %	86 %	92 %	100 %
Output	97 %	103 %	96 %	100 %	86 %	77 %	97 %	89 %	100 %
Primary works execution	40 %	48 %	45 %	50 %	90 %	90 %	90 %	90 %	90 %
Results of the competition	7	5 6	3	4 9			1 8	2	

The winners of the month are builders in Europe. CONGRATULATIONS!

2017

PROJECT ASSESSMENT RESULTS

AUGUST

SEPTEMBER

Site name	Shopping center No: 170307 (Lithuania)	Shopping center No: 170608 (Lithuania)	Industrial project No: 160825 (Lithuania)	Administrative building No: 160401 (Lithuania)	Residential building No: 161026 (Latvia)	University building No: 170201 (Sweden)
Site evaluation average score	3.68	4.19	3.59	3.62	3.54	4.81
Site manager	K. Valma	P. Kamaitis	E. Nekož	V. Vinikas	S. Alekseev	J. Beniušis
Site name	Industrial project No: 170325 (Sweden)	Shopping center No: 170505 (Belarus)	Restaurant No: 170412 (Belarus)	Factory development No: 170623 (Belarus)	Shopping center No: 170725 (Russia)	Shopping center No: 170422 (Russia)
Site evaluation average score	3.52	3.18	4.09	4.21	4.03	4.21
Site manager	N. Morozov	A. Kacora	A. Kacora	A. Prokopenko	A. Manchuk	A. Iljin

MAIN ACTIVITIES

OCTOBER

The scope of works planned for October for the whole "Litana" group amounts to 115 533 hours. During this month it is planned to produce 500 tons of metal structures for those facilities being under construction in Russia, Belarus, Lithuania, France, Latvia, Finland, Sweden, and 3 000 tons of metal structures for shipbuilding industry.

Russia. The trade center in Kaliningrad is planned to be handed over to the customer.

Belarus. In Minsk, they go on with the construction works at the "McDonald's" fast food restaurant facility and the construction of a new shopping center in Gomel. In

Borisor city they continue the reconstruction of manufacturing buildings.

Lithuania. "Litana" continues the construction of "Lidl" shopping centers in Plungė and in Klaipėda, as well as the manufacturing of metal structures for the electrostatic filter and gas flues at the oil refinery in Mažeikiai.

Latvia. In Riga the works on design and construction of new apartment complexes are going on. In Rezekne the construction of manufacturing buildings is continued.

Ukraine. The installation of the specific doors in Chernobyl NPP is going on.

Sweden. The manufacturing and installation of

metal structures for the customer in Stenungsund is going on; the works on steel and reinforced concrete frame installation are carried out at the heating power plant in Boden. "Litana" in Lund starts the next construction stage – steel and reinforced concrete frame installation.

Finland. "Litana" continues ship hull assembling works in Turku, door and hatchway installation works at the nuclear power plant in Olkiluoto, as well as pipefitting and equipment installation works in Helsinki.

France. At the shipbuilding yards, ship hull assembling works, piping and painting works are carried out.

Holland. "Litana" continues the assembly of equipment and piping works at "Damen" dock yard.



A LEADER OF CONSTRUCTION SECTOR

"Verslo žinios" (lith. "Business news") – a daily business newspaper in Lithuania – announced "Litana" group of companies as a leader of Lithuanian construction sector 2017.

"Litana" group of companies nowadays is not only the largest construction company in Lithuania but the only company whose activity is carried on vast territories.

"It is a pleasure to work with those who are driven only to win!" – the president of "Litana" group of companies I. Frizen thanks everybody. To confirm his words regarding the leadership and achievement orientation, on the 27th of September he symbolically hoisted a flag of "Litana" on the top of the highest mountain in Africa.

The President of "Litana" group of companies I. Frizen and the managing director of Belarusian subdivision I. Titov.

CHALLENGE TAKEN

On the 23rd of September 2017, another construction materials' hypermarket "Baucenter" opened its doors for the customers in Kaliningrad. The facility of 23 000 sq. meters is located on 7 ha plot and has the convenient drive-in from the eastern entrance to the city. The Belarusian subdivision of "Litana" group of companies acted as the general contractor, the construction works were led by **A. Pozdniakov**.

The supporting frame is made from reinforced concrete and metal structures, the cladding structures – from the profiled sheeting and sandwich panels. In general, this is an ordinary facility like many others which "Litana" had built during past years. However, it was the most essential how quickly this project was realized. The principal agreement with the customer was achieved and the contract was signed in February 2017. The main proviso from the customer's side was to have the supermarket ready for inauguration already in autumn. This seemed to be impossible – only gondola shelving units' assembly, rack installation and goods placing usually is taking about 4 months for such size supermarket. Nevertheless, "Litana" evaluated her possibilities and started implementing this project.

The beginning of construction was troubled by the low quality documentation, therefore all reinforced concrete, metal and enclosing structures have been re-designed. Therefore the construction works started in March 2017 only.

As it is shown on the last photo, the "Litana's" team succeeded the set objective in this tight deadline. Already 4 months later the customer workers started to install the trade equipment and to bring in the goods, and after 6 months, the hypermarket was put into commission.

Today every subdivision of "Litana" could be able to remember such projects, successfully implemented within "almost impossible" deadlines. Here is the only key to success: the professionalism of our teams and the dedication to commit obligations by all means. And each new similar project is a clear proof of the fact that "Litana" group's team is always ready to set the most challenging, unusual, basically – "unreal" tasks, and to complete them successfully.

Trade center	"Baucenter"	Russia, Kaliningrad
A. Pozdniakov	Area – 23 000 sq. meters	Construction duration – 6 months



2017
MARCH



2017
MAY



2017
JULY



2017
JULY



2017
SEPTEMBER

CONSTRUCTION SITE IS LIKE OPERATING ROOM

This phrase can characterize the process of the hospital construction in Stockholm. 50 workers and 8 managers worked in 2 shifts according to the schedule within the accuracy of hours, without any deviation possibility. **The assembly of load-bearing structures took place in the city center, nearby the functioning hospital building, in which dozens of patients were operated on a daily basis and emergency medical care was provided.** City life was humming around the facility, that is why the construction materials used for installation were taken directly from the trucks. One had to look for non-standard technological solutions, for example, during wintertime, concrete works were done inside the tents; mounting of 24 m long roof trusses required additional supports structures.

The staff members under the leadership of **M. Šalčius** coped with the difficulties and completed the works ahead of schedule for a whole month. Mantas admitted that it took a lot of efforts, but such „investment“ was rewarded many times, they had learnt to listen to colleagues' opinions, obtained planning skills and gained valuable teamwork experience.

Public building	Hospital	Sweden, Stockholm
M. Šalčius	Area – 25 000 sq. meters	Construction duration – 17 months



"ELEVEN" – ADMINISTRATION BUILDING OF ELITE LEVEL IN VILNIUS

The eight-story building of the business center "Eleven" was designed and built by "Litana". The main construction goals were to make the best use of the site territory and to conform with the building standart of A+ energy efficiency class. **The administrative building was attached to the already functioning shopping center, with the parking plot on the top of it.** The construction of parking was most difficult part of the project. Not technologically but of the terrible accident at the shopping center in Latvia still echoes in Lithuania, when the roof of shopping center collapsed. Therefore, the project required additional detailed design and careful planning. When choosing materials, their quality was taken into account first, and their cost was of only secondary importance. All these measures allowed us to take right decisions and achieve the optimal result.

Administrative building	"Eleven"	Lithuania, Vilnius
V. Vinikas	Area – 7 000 sq. meters	Construction duration – 13 months



DARIUS ŠIKŠNIS – “LITANA’S SON”

One can say that Darius, who has been working in “Litana” for 23 years, has grown here. Having started working as a sales agent age of 15, he became a supply chain manager, knowing each step in the long supply chain, from the goods orders to goods deliveries. Planning and procurement department director **N. Vasiunin** confirms: *“Darius does not divide the work into “mine” and „not mine”, for him all kind of works are „ours”. You can rely on this man.”*

In Darius’s own account, the computer for him is just an instrument. The most important thing is warm, open, humane relations with colleagues and suppliers. *„I appreciate „Litana”, first of all for its stability and trust, especially on the part of top management,”* he reveals. *„I learned a lot from my leaders, and the most important thing I understood that it is possible to do any work if you do not give up.”* Despite the workload, Darius is engaged in American cars remodeling, and for this purpose, he gathered a talented team. Moreover, he is a hairdressing saloon owner. Lately, he enjoys sailing a boat or a yacht.

“When one is free and relaxed, any job is fun”, – Darius says with a smile.

FACES AND NAMES



SUCCESSFUL CAREER



FAIR LEADER, VIVID PERSONALITY

Mikhail Prokhorenko started working in “Litana” group of companies in January 2007, in LLC “Litana” subdivision in Kaliningrad. In 2009, he was redirected to the facility in Gomel to help the newly opened Belarusian subdivision. *“At that moment, I could not even imagine that my further professional career would continue in this country; in 2010 I was appointed construction site manager, and already in 2011 I was appointed chief engineer,”* Mikhail recalls.

Olga Sakhon, deputy director on general matters, notes: *“Mikhail has a great knowledge of his job, he regularly improves his professional skills, is result-oriented. He comes easily to common terms with our company’s partners and clients.”*

Mikhail himself is very pleased with the friendly and well-coordinated environment in the team, and encloses his gratitude: *“I am grateful to “Litana” for the opportunity to realize myself professionally. I wish prosperity to our company, further development and to rise to immence in all business areas.”*

Russian Fish



LLC “Vesvela” director **V. Boyko** and LLC “Litana–Russia” commercial director **E. Kosheleva**.

“LITANA” LOOKS FOR PARTNERS ON THE RUSSIAN FISH PROCESSING MARKET

The representatives of „Litana–Russia” subdivision participated in the „Russian Fish 2017” forum. It took place in St. Petersburg on September 14–17 and became the first forum of its kind.

According to **E. Kosheleva**, commercial director of LLC „Litana–Russia”, the main goal of company’s participation in the forum was to make presentation of design, construction and manufacturing services for stainless steel products to the largest fishing and fish processing enterprises in Russia. This is especially urgent now, when the Russian fishing industry is actively growing. The commercial director considers this forum to be extremely important. We hope so much that the contacts established at the forum will soon become the basis of successful joint projects.



FREE OF CHARGE FLU VACCINATION

Every year “Litana” group of companies gives the possibility to all desirous to get vaccinated for free. In September, 56 employees from Gargždai and 50 employees from Kaliningrad office have been vaccinated.

“ANOTHER SIDE OF YOUR COLLEAGUE”

On the 2nd of October in Gargždai headquarters of “Litana”, the pilot project was started, aiming to boost the informal communication among the colleagues. Production director **Mantas Leknius** and supply chain manager **Darius Šikšnis** were the first who came out with the story and the short movie. They shared their impressions about sailing yacht together with other 5 colleagues from “Litana”. Both of them stated with no doubts that the sea adventures they experienced, helped them to understand each other better, what is crucial in more effective solving of working issues. The atmosphere of intriguing tale was sweetened by the served snacks and hot tea.

The project is going to be continued – everybody is invited to participate. Hoping that the colleagues from other subdivisions of “Litana” will follow the example of Mantas and Darius.



THE IX OLYMPICS OF “LITANA” CONTINUES

TOURNAMENT SCORES FROM 6TH OF OCTOBER

FOOTBALL		
PLACE	TEAM	BEST PLAYER
I	Russia	D. Kolotilin
II	European Union	V. Stankus
III	Belarus	N. Michadiuk
IV	Lithuania	S. Bražionis

SHOOTING		
PLACE	TEAM	BEST PLAYER
I	Lithuania	A. Polpuenko
II	Belarus	E. Bessmertnaja
III	Russia	R. Romanov
IV	European Union	V. Bruzdeilinas



TOURNAMENT SCORE BOARD						
	VOLEYBALL	CHESS	FOOTBALL	SHOOTING	POINTS	PLACE
Russia	3	2	3	1	9	I
European Union	1	3	2	0	6	II
Lithuania	2	0	0	3	5	III
Belarus	0	1	1	2	3*	IV

* The Belarusian team lost 1 point due to delay in completing a team.

THE 10th OF OCTOBER – darts, bowling and brain-ring.



• SUPPORT • PARTICIPATE • WIN

LATVIAN TEAM IS GOING TO JOIN THE NOVEMBER OLYMPICS AS A GUEST.

„Litana“ in Lithuania



As from the 4th of September, **Renata Abramavičienė** started working as projects evaluation department engineer.



As from the 11th of September, **Veronika Serdyuk** started working as projects evaluation department engineer.



As from the 25th of September, **Artur Yakovlev** started working as head of sales projects.



As from the 23th of August, **Veronika Matusevich** started working as Legal Advisor.

„Litana“ in Belarus

Anniversaries celebrated in October: Congratulation to those celebrating a jubilee!

60 years... **Nikolaj Vasiunin**, planning and procurement director.

55 years... **Yuriy Mordashko**, pipefitter; **Arūnas Taraškus**, assembler; **Petras Stonkus**, assembler.

50 years... **Serhij Kinash**, ship metal hull assembler; **Oleg Arup**, shipbuilding and ship repairing director;

Vladimiras Kisielius, pipefitter; **Serhij Fulitka**, ship metal hull assembler;

Aleksandr Bezverkhniy, ship metal hull assembler; **Redžinaldas Rašinskas**, driver.

45 years... **Yuriy Tolozenko**, ship metal hull assembler; **Marius Pališaitis**, design engineer;

Oleg Kovtun, ship metal hull assembler.

40 years... **Avetis Dalakyan**, brusher; **Dmytro Baraniuk**, ship metal hull assembler; **Oleksandr Malov**, welder.

35 years... **Andrij Lobzhinskyj**, ship metal hull assembler; **Pavlo Sahir**, ship metal hull assembler;

Andrij Savurko, scaffolder; **Yevgen Chernenko**, foreman.

30 years... **Dmytro Zhukovskiy**, welder; **Viktor Ushakov**, ship metal hull assembler; **Cristinel Luka**, ship metal hull assembler;

Bogdan Dumitru Stefan, welder.

25 years... **Aistė Petkevičiūtė**, design engineer.

